

Marcel Janssen

Partner



Partner

Amsterdam

D +31 20 795 3423

M +31 6 27 12 95 61

marcel.janssen@dentons.com

Overview

Marcel heads the Banking and Finance practice in Amsterdam. His experience covers a broad range of finance and restructuring transactions. Marcel is a member of Dentons' Real Estate and Energy groups and focuses on real estate finance, projects (energy and infrastructure), trade and commodity (including export) finance and leveraged finance. He acts for both lenders and borrowers on domestic and cross-border deals.

Experience

- **Kohlberg Kravis Roberts (KKR):** Advising a leading global investor on its binding offer of €6.825 billion (on a debt free, cash free basis) for the Spreads business of FTSE-100 company Unilever plc.
- **ING Bank:** Advising on an export credit backed financing to Dutch shipping company Novatug (Multraship) of two tugboats.
- **ING Bank:** Advising on an export credit backed financing to The Export-Import Bank of China for a dredger sold by Royal IHC to CCCC Shanghai Dredging Co.
- **Rabobank:** Advising on the financing and amendment of the financing of the construction and operation of two onshore wind farms in the western part of Finland (7.5 MW and 20.0 MW).
- **Direct lenders:** Advising direct lenders on many refinancings and development financings of several conversions of Dutch offices to residential real estate.
- **Direct lender:** Advising a London-based direct lender on the granting of several project financings to TBM in relation to the construction of several wood fired biomass plants in the Netherlands.
- **ING Bank, Rabobank and ABN AMRO:** Advising the lenders on a Dutch law borrowing base facility and subsequent amendment for Amaggi Europe, a trading company that operates in the area of export and import of agricultural products.
- **BNG Bank:** Advising on the senior project financing of several Dutch onshore wind mill farms.

- **Berlin Hyp:** Advising on a €38 million real estate financing of a prime location office building in Rotterdam.
- **Equinix:** Advising this major US data center company on the multi-jurisdictional financing aspects, REITs, as well as on preparations for the reorganization and integration, international due diligence, and post takeover restructuring in connection with its €3.6 billion takeover of UK company, Telecity Group plc (including its Dutch subsidiaries), by way of a scheme of arrangement.

Recognition

- Quote in *Chambers* 2018 by a client: "He's very eager and commercial and will strive to do business your way. He's an all-rounder and can get things done. I will be looking to involve him in other business as well."
- Ranked in *IFLR1000* (2018) as "highly regarded" for Banking in the Netherlands.

Insights

- Co-author, "The Dutch legislator blunders with the (much belated) implementation of PSD2 ... too little too late", *Finance & Banking Alert*, March 2019 (Dentons Boekel)

Activities and Affiliations

Prior and Present Employment

- Partner, Dentons Boekel, (2017-present)
- Partner, Baker McKenzie (2014 -2017)

Areas of focus

Practices

- Banking and Finance

Region

- Amsterdam

Education

- Grotius Academy, 2009, Postgraduate
- Erasmus University Rotterdam, 2003, LL.M.

Admissions and qualifications

- Dutch Bar Association, 2003

Languages

- Dutch

- English
- German