

# Paul Wanders

## Partner



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Amsterdam

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## Overview

Paul Wanders is a partner in our Amsterdam office and focuses on real estate transactions. He practices commercial leasing law and is an experienced litigator in all kinds of real estate matters. He also advises clients on professional liability law, in particular for notaries, insurers, lawyers and real estate agents.

Paul lectures on landlord and tenant law at the University of Amsterdam for the Amsterdam School of Real Estate, the Estate Agency Training Centre and the Grotius Real Estate specialization course. He also is a legal adviser to the Amsterdam Association of Real Estate Agents.

Paul is involved on a regular basis in real estate related transactions for inter alia Peek & Cloppenburg, Aachener Grund, WP Carey, MPC, DBN, Union Investment, BouwInvest and others.

## Experience

- **Bouwinvest:** Advising on the acquisition of the 'Central Park' office building at the heart of Utrecht's Central Business District from a JV between AFP International and Angelo Grodon.
- **A German investment fund:** Advising on the sale of a 10,000 square meter office building in Rotterdam to Hotel Rotterdam Alexander B.V., which will be transformed into a hotel.
- **Aachener Grund:** Advising on acquisitions of retail properties in Amsterdam, Haarlem and Den Bosch; Altera.
- **Altera:** Advising Altera on the sale of its complete office portfolio ("Zenith portfolio") to Goldman Sachs, and the sale of its retail portfolio to Och Ziff.
- **BouwInvest:** Advising on the acquisition of Hourglass in Amsterdam, a new development by Maarsen/Brouwershoff.
- **DBN:** Advising on the sale of a major retail portfolio to a German group.
- **MPC:** Advising on the sale of various properties in the Netherlands, including the Zandkasteel (the Sand

Castle), the head offices of ING Bank, in Amsterdam Zuidoost to ING and a consortium of G&S Vastgoed and OVG.

- **Nationale Postcode Loterij:** Advising on the disposal of its office portfolio in Amsterdam.
- **Plaza West:** Advising a private collaborative partnership, on the purchase of a land holding in Haarlem from Cobraspen Beheer B.V., and subsequently the disposal of the development potential for approximately 600 homes and 10,000 m<sup>2</sup> of retail space to funds managed by Syntus Achmea.
- **Union Investment:** on the purchase and sale of various real estate projects in the Netherlands, including the acquisition of the 'FIRST' newly built project in Rotterdam from a consortium of Maarsen Groep and MAB and the disposal of The Monarch in The Hague to a fund managed by Amundi.

## Recognition

- *Legal 500* 2019: Paul Wanders is described as "knowledgeable and experienced".
- *Chambers* 2019: Real Estate: Paul is praised by clients for his "technical knowledge and commercial awareness." "Having a direct line to him is key. I can call him whenever I need on his mobile and solve things in a short time."
- *Legal 500* 2018: Real Estate: Paul Wanders is "perfect for resolving fiddly situations and catch-22s"
- *Legal 500* 2018: Insurance: "Very smart, eager and friendly" real estate expert Paul Wanders has "an unmatched memory"
- *Chambers Europe* 2018: Paul Wanders is described by clients as "efficient and practical," and is praised for being "sharp during litigation and an effective negotiator."
- *Chambers Europe* 2017: "The "versatile and solution-oriented" Paul Wanders focuses on commercial property transactions and litigation. Clients observe that his "technical knowledge of tenancy law is very good."
- *Legal 500* 2017: Real Estate: Paul Wanders is recognized as a "leading individual in the Netherlands"
- *Legal 500* 2017: Retail: Paul Wanders is "pragmatic and friendly"
- *Litigation & International Arbitration* 2016-2017: Insurance Litigation: Paul Wanders is recommended
- *Chambers Europe* 2015: Paul Wanders is "very client-oriented, reliable, accurate and pragmatic" say sources.
- *Chambers Europe* 2014: Paul Wanders is sought for his expertise in commercial property transactions and disputes. "A fine lawyer; he provides sound advice" say sources.
- *Chambers Europe* 2013: Paul receives enthusiastic feedback from clients. One comments: "He's to the point and easy to reach. He can make up his mind quickly and think along with us."
- *Euromoney Guide to the World's Leading Real Estate Lawyers:* "Truly excellent lawyer, razor-sharp legal mind, charismatic."

## Insights

- Co-author, "Schema notariële onderzoeks- en meldplicht geldverkeer", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect, December 2018* (Dentons Boekel)
- "Gevaren van de onherroepelijke volmacht", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect, October 2018* (Dentons Boekel)

- "As is, where is.", *Nieuwsbrief Bedrijfsmakelaardij*, June 2018 (Dentons Boekel)
- "Novitaris maatstaf voortaan ook leidend in tuchtzaken", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect*, March 2018 (Dentons Boekel)
- "Een volmacht is geen vrijbrief", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect*, January 2018 (Dentons Boekel)
- "Volmachtenproblematiek", *Vastgoedmarkt*, November 2017
- "Voetangels van de volmacht", *Vastgoedmarkt*, October 2017
- "Artikel 42 Invoerderingswet: er staat wat er staat", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect*, May 2017 (Dentons Boekel)
- Real Estate Law Manual in the Netherlands
- "Vat Revision Period and claim period", *Nieuwsbrief Beroepsaansprakelijkheid & Tuchtrect*, January 2017
- Real Estate Law Manual in the Netherlands

## Activities and Affiliations

### Memberships

- Member, Royal Institute of Chartered Surveyors
- Board member, pro bono foundation, hosting a centre for refugees in the Jordaan (Amsterdam)

### Prior and Present Employment

- Dentons Boekel (formerly Boekel), 1995 to date
- Loyens & Loeff, 1989 - 1995

## Areas of focus

### Practices

- Real Estate
- Professional Liability
- Real Estate Transactions

### Industry sectors

- Insurance
- Financial Institutions
- Retail

## Education

- University of Amsterdam, 1988, Faculty of Law

- University of Groningen, 1986, Faculty of Law
- Hanze University of Applied Sciences, 1984, The School of Sport Studies

## Languages

- Dutch
- English
- German